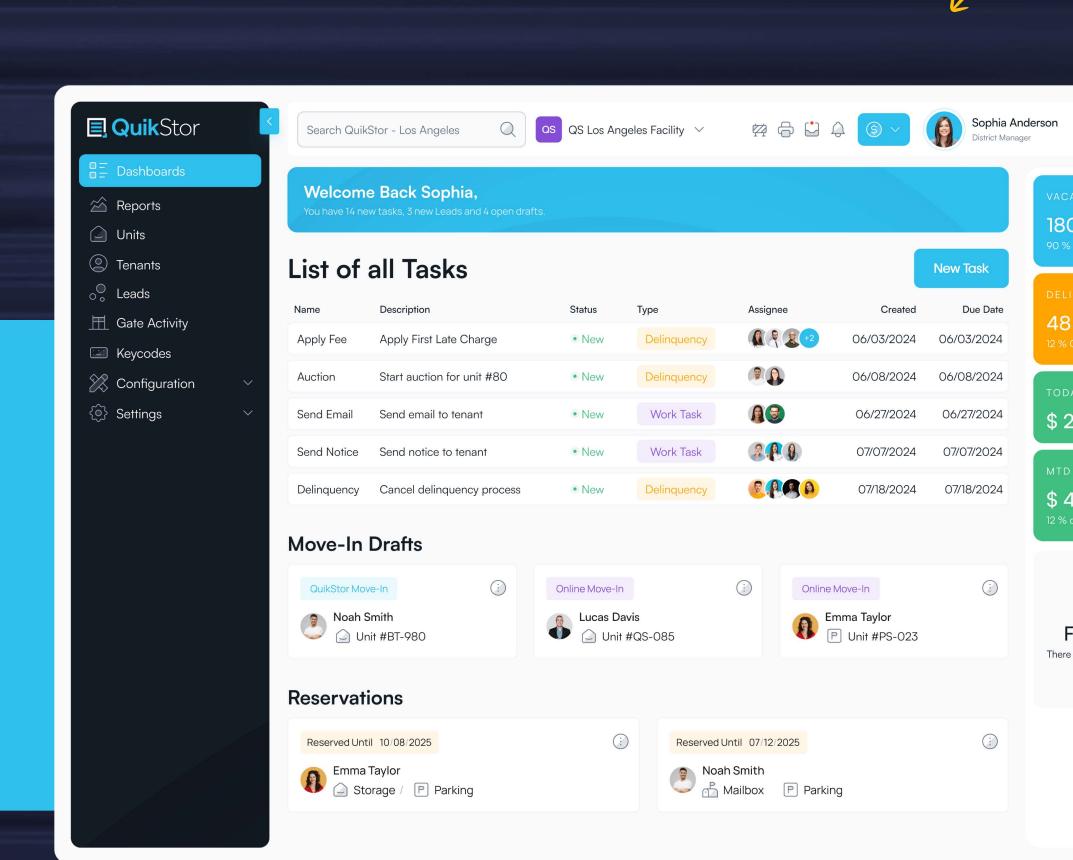
QuikStor

Revolutionary Self-Storage Management Software



Dedicated to the Self-Storage Industry

Since 1987, QuikStor has been a pioneer in self-storage with many firsts in the industry. From our initial version, QuikStor DOS, to our revolutionary new software, we have consistently evolved to meet the ever-changing needs of self-storage operators.

In 2021, Brett Henry and John Koudsi of Trojan Storage, a large multi-site independent owner/operator, grew frustrated with the state of the self-storage software space. Private equity and institutional capital had flooded the industry, resulting in significant consolidation of the software companies serving the industry.

This consolidation naturally reduced competition, leaving less options for storage owners/operators. Having a much smaller number of vendors available inherently slowed innovation. With very few viable software options remaining, institutionally owned companies had little motivation to invest in innovation (and a lot of motivation to fill the pockets of their investors).

Brett and John concluded that if they wanted software that would help them run their self-storage assets to their highest potential, they needed to build software themselves that is based upon the best practices of industry experts and, more importantly, is dedicated to the industry instead of private equity profits.

After a few weeks of discussing their vision with the ownership of QuikStor, they came to an agreement to purchase a controlling interest in the company to guarantee that their vision would become reality. They immediately embarked on a multimillion-dollar investment to bring the brightest technology veterans and a consortium of self-storage owners/operators together to define the functionality needed for this new, revolutionary software.

In 2024, after more than three years of software engineering and extensive real-world testing, their vision has come to fruition: QuikStor Management Software. Software built by storage and technology experts for unparalleled scale, speed, and configurability so you can run your business on your terms.

Award Winning Customer Service

Great products don't become the best unless they are backed by the best service. QuikStor is proud to provide industry-leading customer service and technical support to all our customers. We have been honored to receive the Best of Business award from Inside Self-Storage for 12 consecutive years, a testament to our unwavering commitment to excellence.

Our knowledgeable and experienced support team is available to assist you with any questions or issues you may encounter. We have heavily invested in our customer service infrastructure making it a breeze for our customers to quickly get assistance by phone, email, chat or our self service support options.

Did you know?

QuikStor was awarded industry recognition for twelve years in a row thanks to our outstanding customer service team.

We are always ready to answer your questions to help you get the most out of your QuikStor products.



QuikStor Self-Storage Management Software

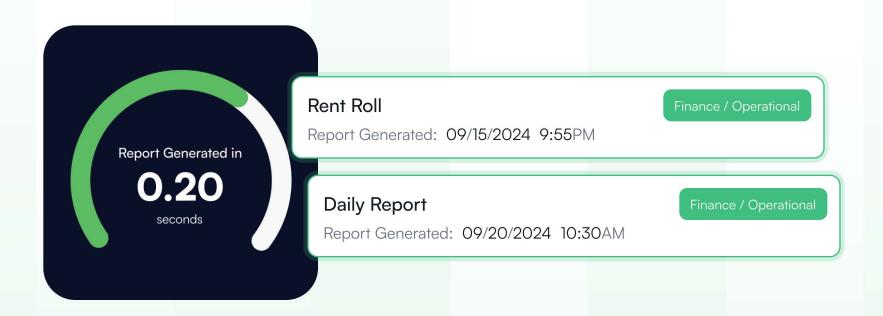
We architected the newest version of our QuikStor software to leverage the latest technology, operate in a distributed architecture, and reap the benefits of modern Platform-as-a-Service (PaaS) infrastructure. We didn't simply host a dated system in the cloud, we reimagined the entire solution to be the most functional in the industry.

Speed

Sadly, most self-storage software systems available today are slow. We architected our system with speed in mind. Whether loading a page in our application, taking a payment, or running a report, our system is fast!

Many systems use dated system architecture that is inherently slow because their compute, memory, and storage resources are limited to the specific server that is running your software alongside many of their other customers.

We have built our system using a distributed, modern cloud architecture that allows us to easily add as much compute, memory, and storage power as we need to ensure that the system remains fast. You will benefit from the system being as fast the first day you use it as it will be after years of usage, regardless how many customers are using our system.

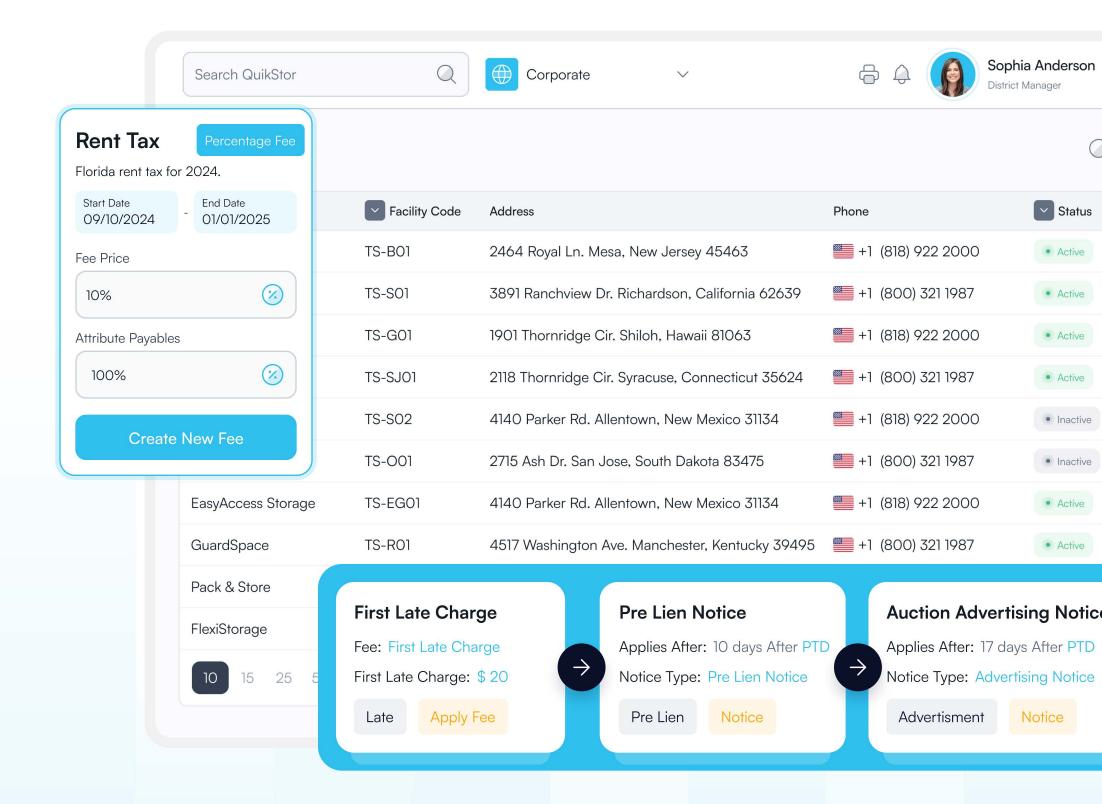


Scalability

Whether managing a single facility for yourself, or managing hundreds of facilities for various owners, QuikStor Management Software will support your operation. Our distributed cloud architecture enables us to scale to any number of customers, operating a virtually unlimited number of facilities, serving all their users and tenants.

Adding a new facility and applying the fees, taxes, delinquency schedules, and other attributes from existing facilities is just a few clicks away. You can easily scale the system as your operations scale.

Have a sales tax rate that you need to update across multiple facilities? You can easily manage these and various other aspects of the system at the global level, so you don't have to waste time updating each facility individually.



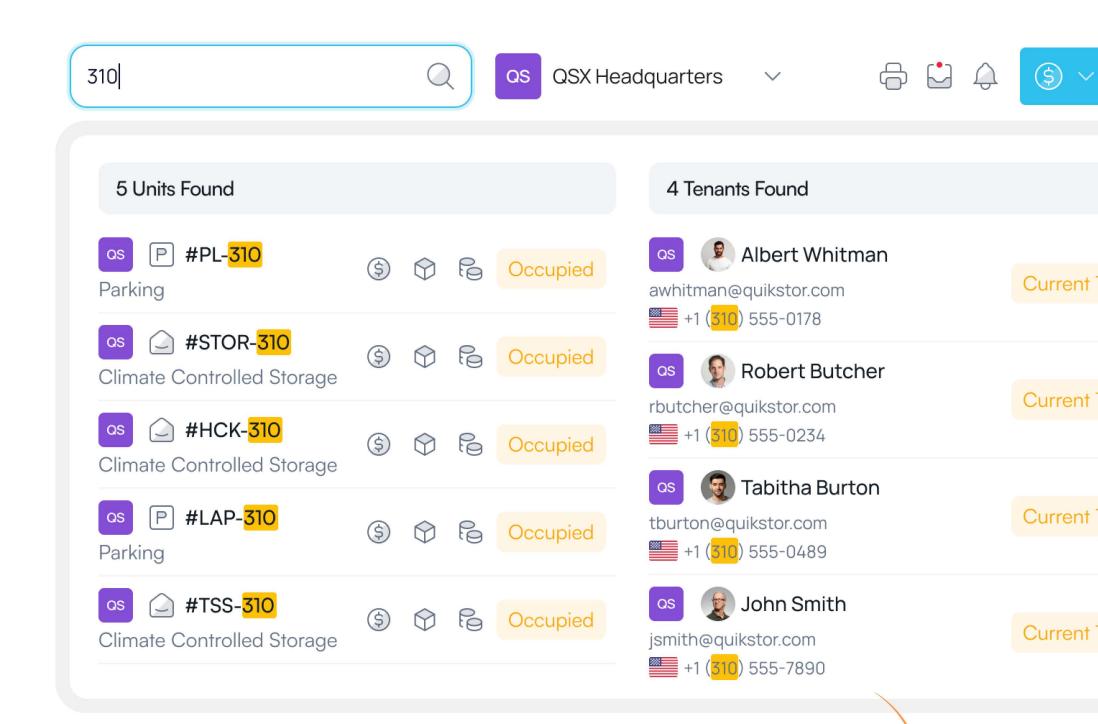
Highly customizable to meet your exacting needs.

We built our system with configuration tools that can manage practically any specific situation that we have come across over our 37 years of existence.

Our standard integrations with industry leading hardware providers and payment processors let you decide how you want to operate your business.

We won't force you to use a specific "in-house" hardware provider or payment processor.





Ease of Use

We were determined to deliver a modern, intuitive, browser-based user interface that is simple enough for a novice user to understand while still delivering the power that a sophisticated user demands.

Examining the day-to-day activities of self-storage operators is at the heart of our user experience design process. Rather than forcing a user to hunt for the location of some specific functionality, we put it front and center. No longer will a damaged unit go unrepaired for months. Users see urgent and important activities daily.

From global search to automated address population to customized unit type/mix definition, our system let's you run your business the way you want to, in the most efficient way possible.

Feature Overview

Dashboard

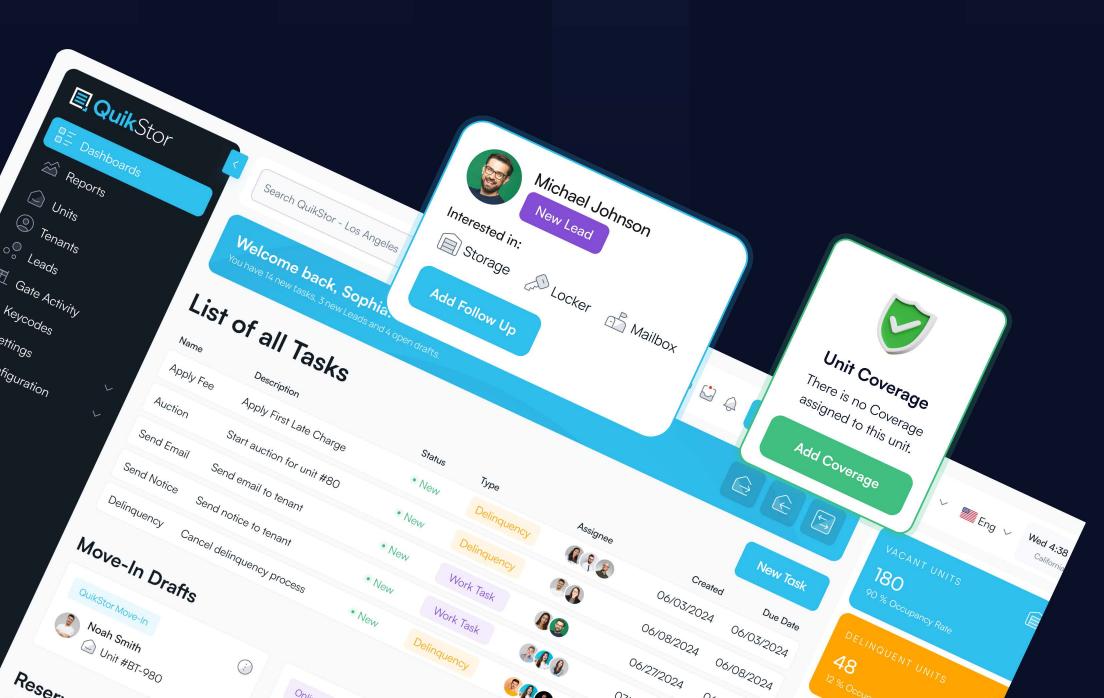
No useless components here! Have your most important functionality and data front and center.

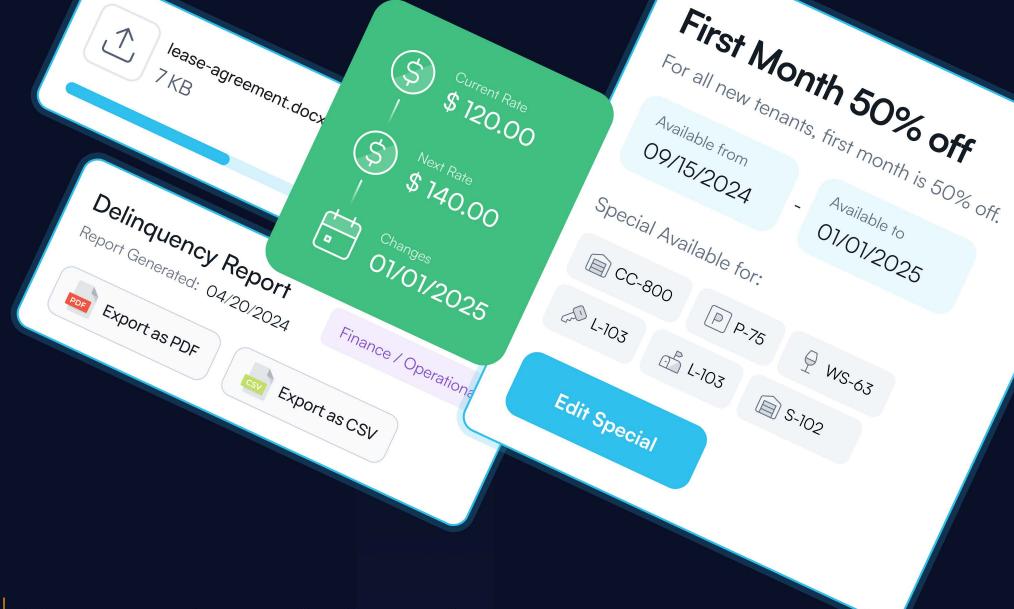
Flexibile Settings

Easily set up all corporate settings and then assign them to one or more of your facilities, simplifying the process of managing multiple locations.

Lead Management

We don't treat leads as simple contacts that get lost in the shuffle. You can manage your valuable leads as the true sales opportunities they represent.





Promotions & Specials

Easily assign your promotions across units and define the criteria for when they become available.

Rent Changes

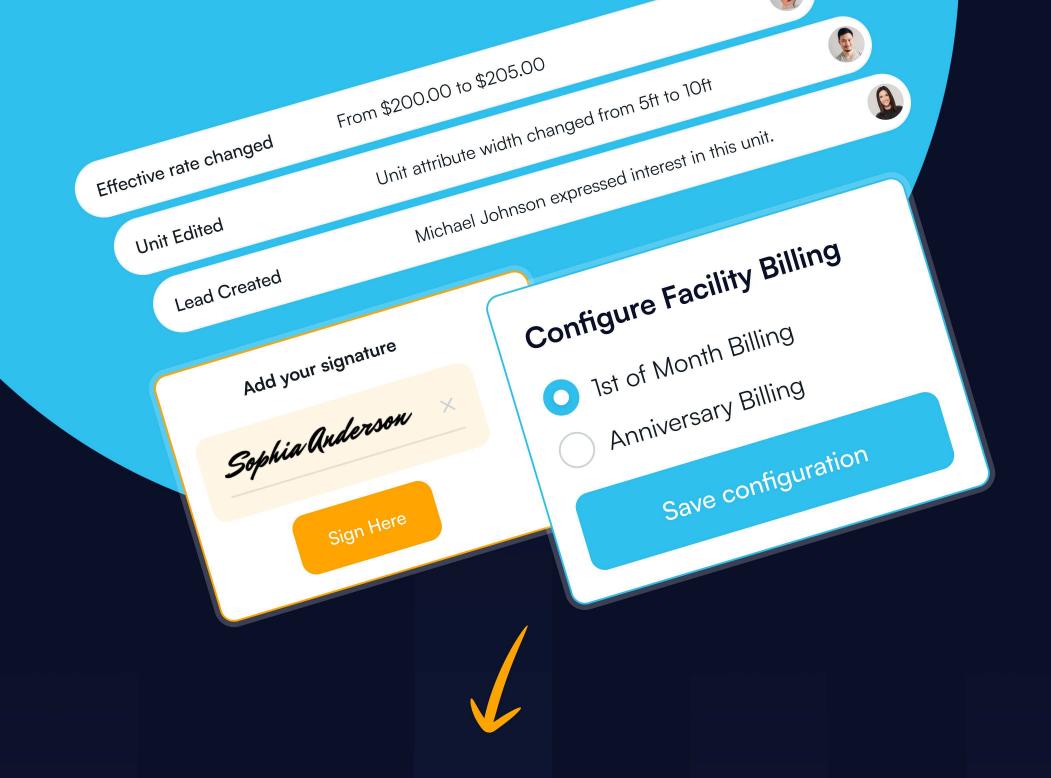
Easily analyze your data and schedule rent changes at any future date for each individual unit on a one-off or batch basis.

Reporting

Robust, blazing fast reporting at both the individual facility level as well as the multi-facility corporate level.

Custom Documents

Don't settle for ugly documents. You can customize any documents in our system using Microsoft Word to meet your exact branding and standards.



eSignature

Streamline the rental process or any other process that requires a signature with integrated eSignature capability.

Cash & Accrual Accounting

Use cash or accrual accounting for your facilities. Have a mix of both? No problem! You can define the accounting method at the facility level.

Audit Trail

All transactions and system events are logged, providing you with a complete history of activity in the system.

Task Management

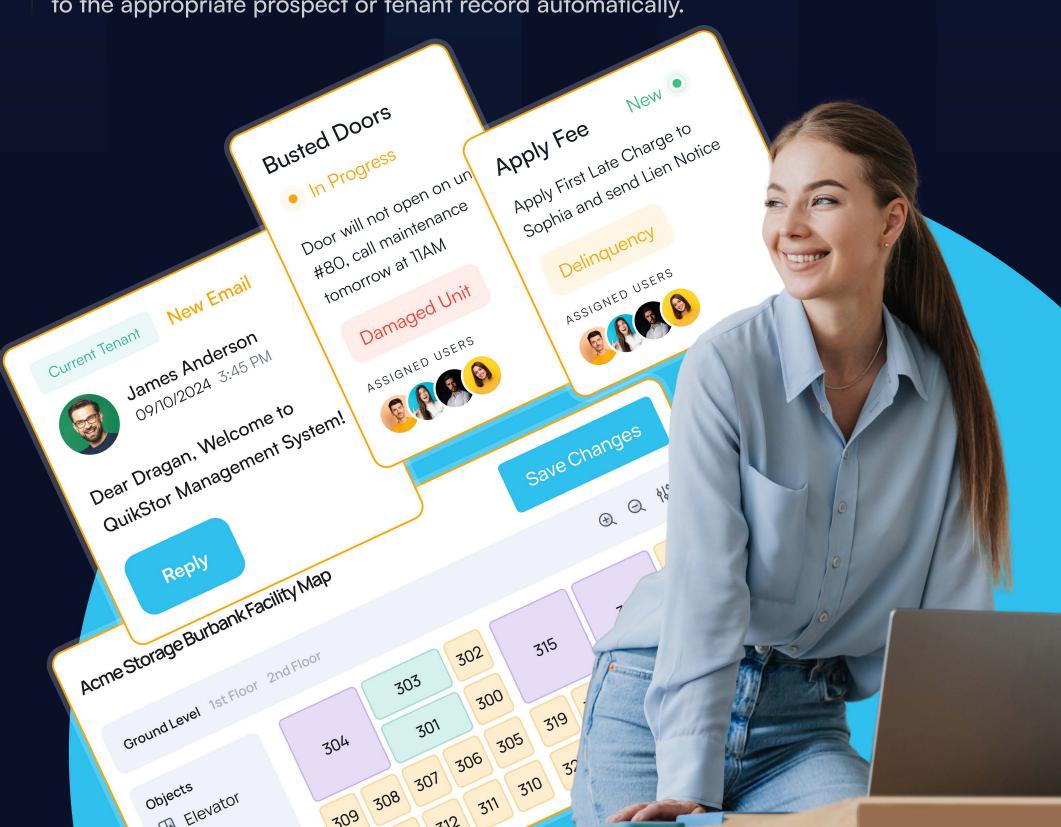
Manage manual or system-created tasks at a single facility or across multiple facilities. No need to constantly switch facilities to access the information you need.

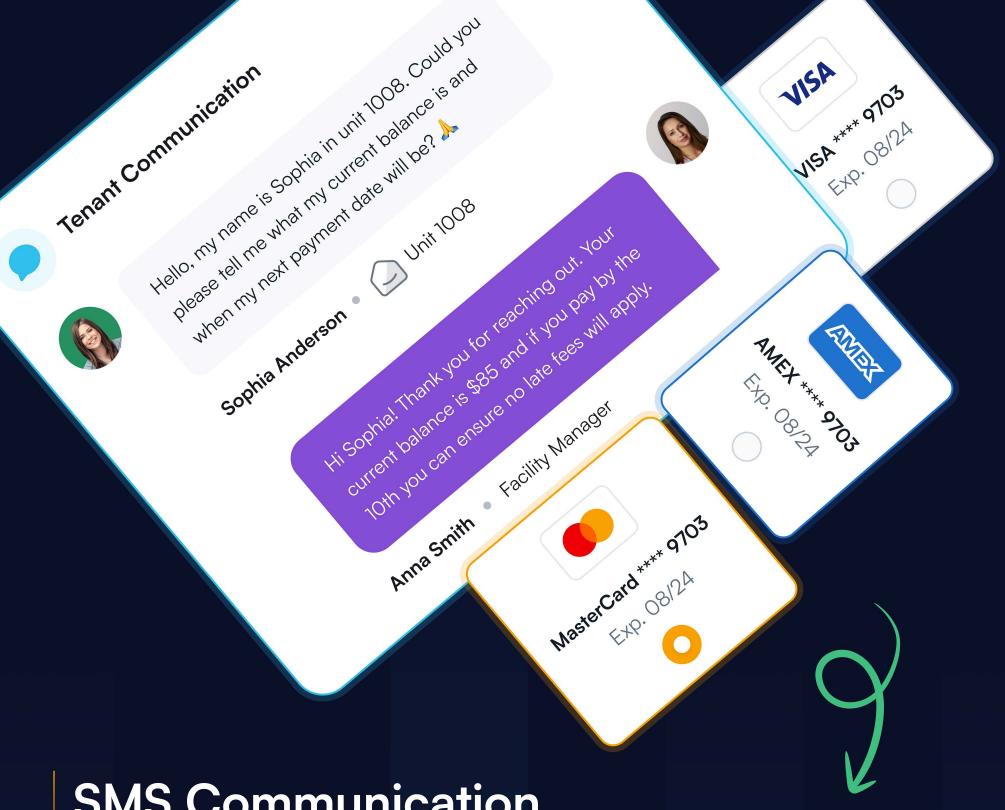
Facility Map

Visualize your facility and the status of each unit with intuitive, color-coded maps created for you as part of your implementation.

Smart Email Integration

Capture all inbound and outbound messages from any user to the appropriate prospect or tenant record automatically.





SMS Communication

Align with your tenants' preferred method of communication via 2-way text messaging with message logging.

Third-Party Integrations

Choose from industry-leading hardware and software providers or integrate with any solution using our open API.

Payment Processors

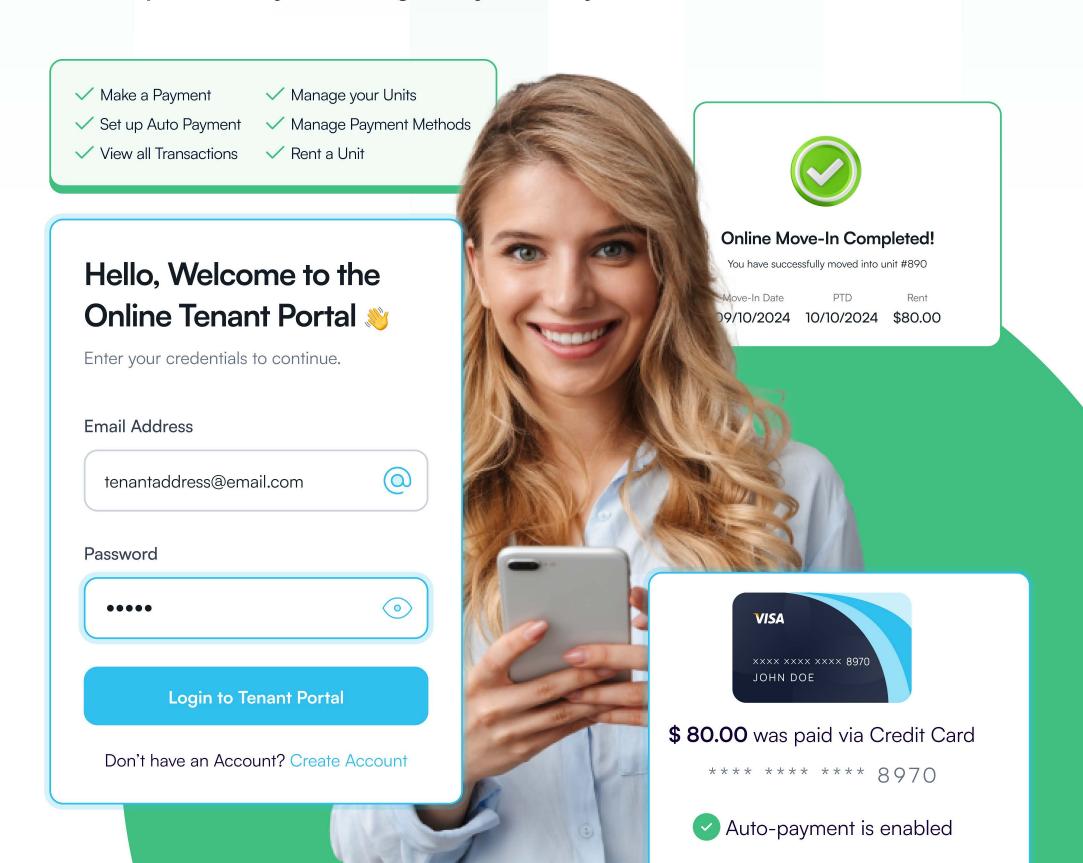
Select from multiple payment processors that are fully integrated with our system.

Tenant Portal

Our self-storage management software includes a powerful online tenant portal that makes it easier than ever for your tenants to rent units, manage their accounts, set up auto-billing, and make payments.

Our tenant portal is designed with security in mind, ensuring that all transactions are safe and secure. The responsive design of the portal allows tenants to easily access it from any device, whether it's a smartphone, tablet, laptop, or desktop computer. This means that your tenants can rent from your facility and manage their account anytime, anywhere, without the need to visit your office in person.

Our tenant portal can be seamlessly integrated with your existing website or a website that we provide for you, making it truly a turnkey solution.



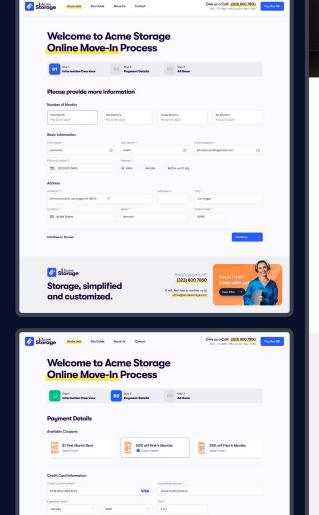
Websites

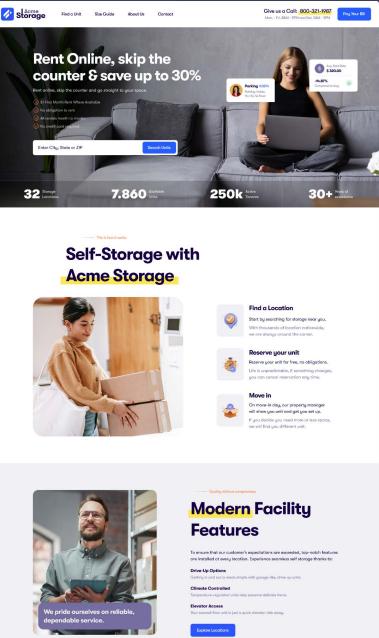
A website is available with every self-storage management software subscription. Our websites are mobile-responsive, fast, and easy to navigate, providing your customers with a seamless user experience.

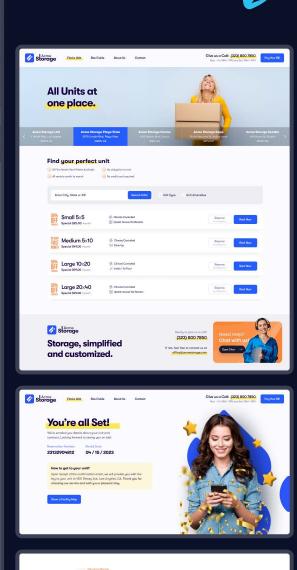
We provide the initial setup using our templates. However, you have complete customization as all websites are built on the powerful WordPress CMS, allowing for easy customization to match your branding. Furthermore, you can easily leverage a broad array of WordPress plug-ins to further customize the website to meet your specific needs.

Our websites are tightly integrated with our Tenant Portal so there is no additional effort necessary to enable tenant payments or account management.

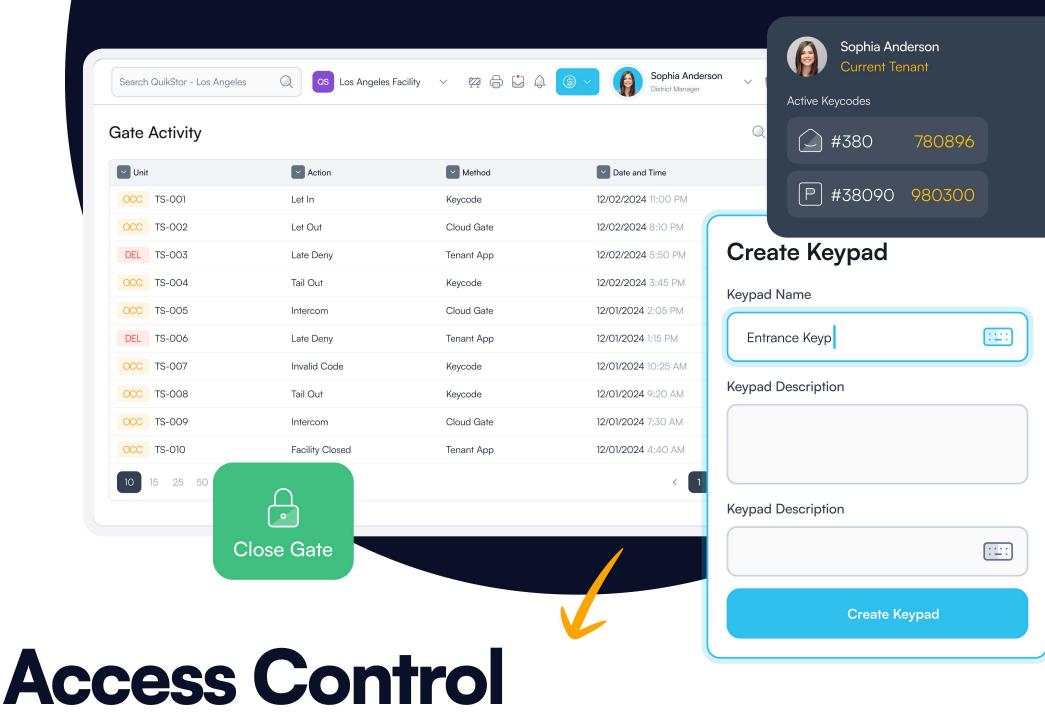
Looking for even more control of your website? QuikStor has partnered with leading, full-service website providers that have integrated their offerings. Want to take full control of your website? Leverage our open API to build your own website user experience.







We care about



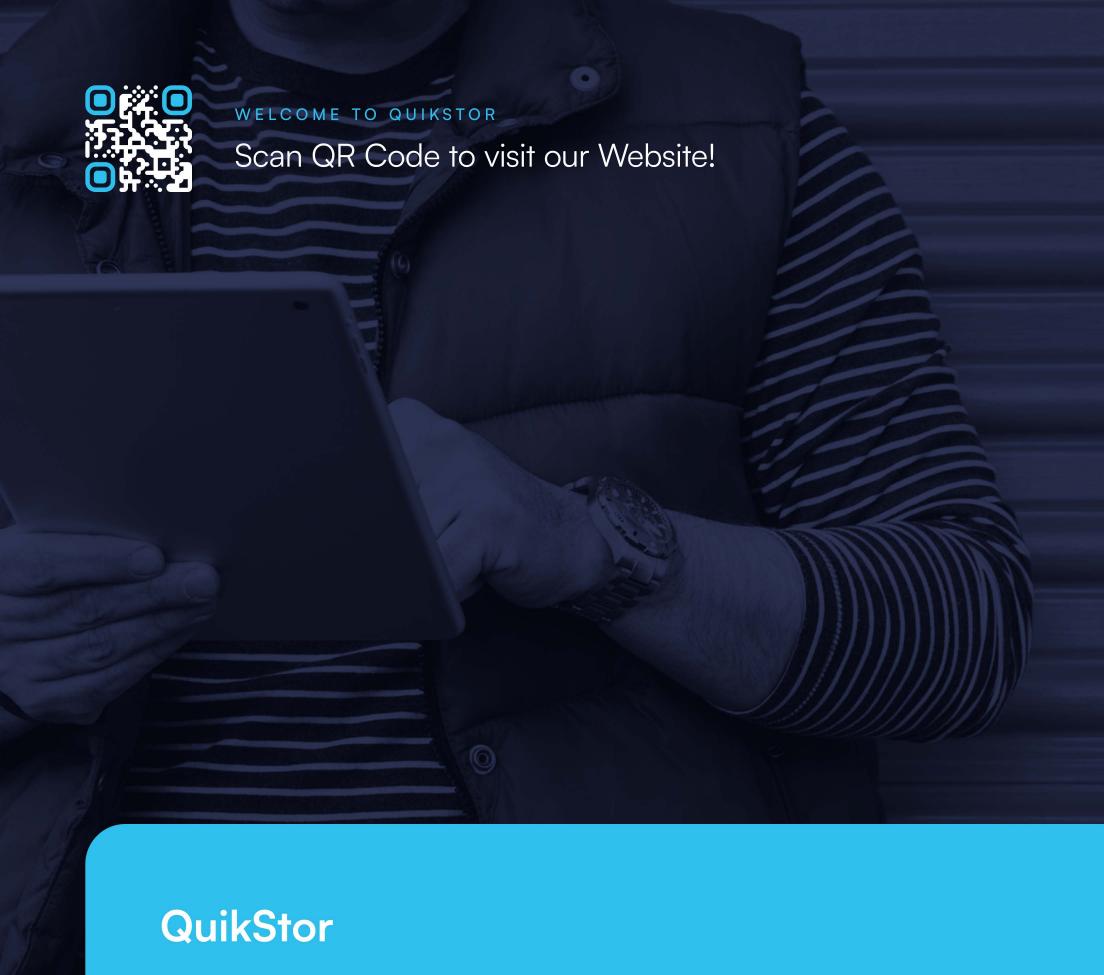
QuikStor offers a state-of-the-art, ISO 9001 compliant self-storage access control system that combines advanced technology with unequaled convenience.

Our system features real-time, two-way activity integration with QuikStor Software, giving owners and managers the ability to access their keypad system activity from anywhere, including remotely opening the gate when needed.

With customizable options to fit the unique needs of your facility, our system includes a complimentary branded logo on every keypad, an optional two-way intercom for communication with your office manager, and you have the option to add pinhole camera for added surveillance.

Choose from wired or wireless versions and mix and match to create the perfect solution for your facility. Our system is housed in durable polycarbonate for improved longevity in coastal areas and lightning-prone locations.

Already have keypads? No need to worry, our software plays nice with everyone. QuikStor Management Software is integrated with a growing list of keypad and door lock providers, including Janus/Noke and PTI.



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